June 23, 2023



TO: CADA Board of Directors

SUBJECT: June 30, 2023, Board Meeting

AGENDA ITEM 6

FISCAL YEAR 2023-2024 MARKET-RATE APARTMENT RENT SCHEDULE

CONTACT: Tama Harville, Leasing Services Manager

RECOMMENDED ACTION:

By resolution, approve the following items for implementation in FY 23-24:

- 1. FY 23-24 Proposed "not-to-exceed" Market-Rate Rent Schedule
- 2. Rent increase limit for continuing market-rate residents
- 3. Lease term premiums for new and continuing residents

BACKGROUND

With the exception of actions taken to comply with the affordability mandates set forth in its enabling legislation, CADA charges market rates for its apartments. Accordingly, a market-rate apartment rent schedule is prepared at this time each year for implementation in the next fiscal year. The proposed FY 23-24 Proposed Market-Rate Rent Schedule lists the rents at which units will be placed on the market as they become vacant during the upcoming fiscal year. An exception to this would be those units that need more substantial improvements to prepare the apartment for a new resident - such as new kitchens, bathrooms and flooring - in which case CADA's Leasing Services Manager will set the new rental rate at the time the repairs are made, before the new tenant signs a lease.

In order to ensure that continuing residents are paying a rent that is as close to the new market rent as possible, staff also prepares a rent adjustment plan at this time each year which specifies how the renewal rents for continuing residents will be calculated, and also caps increases at a fixed percentage. To encourage resident loyalty, reduce turnover and assist with budgeting, CADA assigns its lowest rates (the market rent) to a 12-month lease term while residents who choose to remain on a month-to-month term pay a higher rental rate in exchange for the flexibility a shorter term provides.

ANALYSIS

FY 2023-24 Market-Rate Rent Schedule

For FY 2023-24, staff recommends an overall percentage increase to the Market Rents of 6.0%, which increases CADA's average monthly rent from \$1,334 to \$1,414 per month across all units, as detailed in

Attachment 1, FY 23-24 Proposed Market-Rate Rent Schedule. The rents on the proposed rent schedule are what *new* residents moving into a unit during FY 23-24 will pay in rent. This increase will not apply to continuing residents. This year's proposed average increase of 6.0% is lower than last year's (10.3%), but we're now trending higher than previous years' typical pre-FY 20-21 market rent increases of between 1% and 5%, as reported in **Table 1**, **CADA vs. Sacramento Average Market Rents and Increase Percentages.** This necessary corrective adjustment for a third year in a row will continue to bring CADA's market rents closer to the current Sacramento market rents. As is discussed later in this report, CADA's rents lag somewhat behind comparable units in the area in several size categories and they need to be adjusted for this reason.

The Market-Rate Rent Schedule proposed for adoption also takes into consideration the varied nature of the housing CADA provides, including modest rooming houses, studio and one-bedroom apartments, rehabilitated Victorians, and more contemporary flats and townhomes.

Table 1
CADA vs. Sacramento Average Market Rents and Increase Percentages

Fiscal Year	CADA Avg. Mkt Rent	Market Rent Increase	Rent Café Avg Sac Rent	Rent Café Avg Sac Rent Growth %
99-00	\$484	-		
00-01	\$530	9.5%		
01-02	\$644	21.5%		
02-03	\$704	9.4% ¹		
03-04	\$711	1.0%		
04-05	\$716	0.39%		
05-06	\$724	1.2%		
06-07	\$754	4.1%	REN	Catá
07-08	\$769	1.9%	1 (1 4	Coye
08-09	\$781	1.8%		
09-10	\$777	-0.57%		
10-11	\$779	0.27%		
11-12	\$783	0.55%	\$886	-
12-13	\$796	1.7%	\$901	1.69%
13-14	\$796/ \$810 ²	0.02%	\$900	-0.11%
14-15	\$828	2.2%	\$1,006	11.78%
15-16	\$845	2.5%	\$1,062	5.57%
16-17	\$885	4.7%	\$1,209	13.84%
17-18	\$931	5.2%	\$1,334	10.34%
18-19	\$980 / \$990	5.3%	\$1,412	5.85%
19-20	\$1,039	4.9%	\$1,515	7.29%
20-21	\$1,082	4.1%	\$1,446	-4.55%
21-22	\$1,212	12.0%	\$1,569	8.51%
22-23	\$1,337	10.3%	\$1,792	14.21%
23-24	\$1,414	6.0%	\$1,854	3.45%

Although multifamily industry professionals are reporting a declining yet "normalizing" of national and local rent growth, staff believes we need to continue increasing CADA rents at a steady pace to keep as close to the market as necessary for CADA. Keeping rents at pace with market changes allows CADA to maintain its units with quality finishes and reinvestment in its housing and surrounding properties for overall neighborhood benefit. The Rent Café historical data in **Table 1** above for the Sacramento Metro area as of February 2023 reports Sacramento's average rent was \$1,854¹ per month, an increase of 3.45% over the prior year. This is significantly lower than YardiMatrix's 13% (overall 2022) projected increase that we reported last year. As YardiMatrix states, "We do not expect to see asking rent growth in 2023 anywhere near as strong as had been in both 2021 and 2022. We do not anticipate significant rent declines, either, but rather a return to growth that is much more in line with what was "normal" before the pandemic, although likely on the lower side of normal. We have reduced our expectation for average asking rent growth for 2023 to 2.6%."

Although many industry reports vary in their projections of rent growth rates and median rents, the general consensus among the industry professionals regarding today's rental market is that rent growth is expected to flatten out, returning to pre-pandemic or lower growth rates. May 2023 reports are

¹ This rate has been previously listed as 8.5%. Staff will correct if resolved.

² Where two rents are listed it is because the properties used to calculate the average rents were not the same during both comparison periods, due to demolition of a property (or properties) for development, or acquisition of new properties.

showing the Sacramento Metro area ranks near the bottom of the top 100 cities in the nation with a negative year-over-year growth rate (May 2022 – April 2023). ²

Rent-Setting Methodology

CADA sets the rents for all the 779 apartments it manages. To set CADA's market rents for the upcoming fiscal year, staff did the following:

- Reviewed information published by multi-family industry sources
- Gathered information about new fixtures or improvements in CADA apartments since last year that would necessitate or justify charging a higher rent
- Considered rental rates at comparable properties managed by others
- Evaluated CADA's rental and occupancy figures over the past twelve months

Upon consideration of these factors, staff started with a \$100 increase to the base rents for CADA's studio, 1 and 3-bedroom units³, and then made a few adjustments (above and below \$100) to select units as needed to:

- Better reflect the desirability and marketability of particular unit types at each property
- Ensure there continues to be a marketable rent differential between studio and 1-bedroom units, 1 and 2-bedroom units, and 2 and 3-bedroom units
- Continue to bring CADA closer to market range by steadily increasing rents that are under \$1,000 per month, which is still considerably below the minimum rents of units comparable to CADA

Staff then applied a "Feature Charge" for any new improvements that CADA made to units over the year and adjusted existing Feature Charges, as needed, so that the charges for similar features are equivalent. Because the Feature Charges represent such a small percentage of the overall rent, they are only adjusted every few years when an increase of at least \$5 or \$10 is warranted.

Market Data Supplied by Industry Professionals and in the News

Sacramento Occupancy Rate Declines

Sacramento's multifamily market recorded net move-outs of 2,081 units in 2022, the lowest annual demand recorded since 2009, during the Great Recession. As a result, the region's occupancy rate fell precipitously, from a 20-year high of 98.1 percent at the end of 2021 to 95.3 percent by the end of 2022. This 280-basis point drop in occupancy over the course of 2022 was the largest decline in occupancy of all 10 Northwest markets. Occupancy rates fell in all 12 submarkets except for Davis, which recorded a 160-basis point increase.

RealPage projects regional occupancy will fall another 80 basis points in 2023 to 94.5 percent by Q4 2023. Central Sacramento (Downtown & Midtown), which added more than 1,500 units in 2022, posted the largest occupancy rate decline during the year, falling 470 basis points to 91.5 percent. There are 5,285 units under construction regionally as developers continue to start new projects in the context of the market trends discussed above. More than 4,000 units are projected to deliver in 2023 after 2,348 units were added in 2022. Concessions for new units will be high considering reduced renter demand.³

³ Staff found that CADA's 2-bedroom rents are slightly (3%) above the Downtown Sacramento average for Class C sector units and propose no increase during FY 23-24.

Sacramento Rent Growth

Trending Downward

Industry observers' 2022 projections for Sacramento rent growth for 2023 have completely missed the mark. In fact, over the past 12 months, Sacramento's rent growth dropped 2.5%. Today, Sacramento is currently ranked #95/100, in the bottom 5% for rent growth. Sacramento's annual rent growth has been trending steeply downward. After peaking at 15.4 percent annual rent growth in Q3 2021, the Sacramento region's rents increased only 1.7 percent year-over-year in Q4 2022. Pandemic hot spots saw rent declines at the end of the year [2022], with Sacramento's effective rents falling 2.1% in the fourth quarter of 2022. The regional average effective rent of \$1,940 fell \$36 month-over-month, the first quarterly drop in rents since Q2 2020. Average effective rents declined on a year-over-year basis in the South Sacramento (-0.7%), Central Sacramento (-1.1%), and Roseville/Rocklin (-1.3%) submarkets. Sacramento (-0.7%)

RealPage's forecast for Sacramento's Q4 2023 annual rent growth is 0.3 percent.

Apartmentlist.com reports that on a year-over-year basis [from December 2021 to December 2022], Sacramento's rent growth was slow, ranking in the bottom four among major metros, up just 2.7%, lagging the 5.5% U.S. rate. At \$1,912, it remained above the \$1,701 national figure but is still affordable compared to other major markets in California. Pandemic hot spots saw rent declines at the end of the year [2022], with Sacramento's effective rents falling 2.1% in the fourth guarter of 2022.

The supply-side pressure of increased new multifamily housing projects and slowing demand have led to slowing rent growth, which has been flat over the past year. At the same time, concession rates are increasing, reaching the highest point in years and putting additional downward pressure on effective rents. The good news for CADA, is that the class C sector should "continue to remain tight as renters in the area are favoring affordability". ⁵ CADA's apartments are nearly all Class C apartments, primarily because of their age and relative lack of amenities and some features that have become the industry standard with CADA's comps, such as Luxury Vinyl Plank (LVP) flooring and more modern baseboards as were installed in Sonrisa, modern Corian-type countertops, and better lighting.

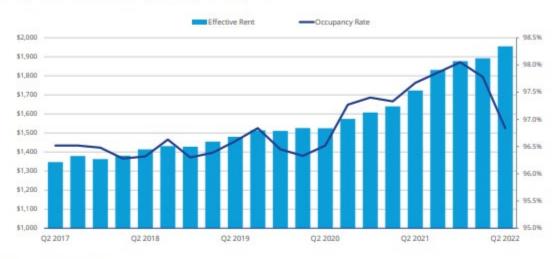
Sacramento Rental Forecast 2023

Vacancy Rates

Sacramento's multifamily market recorded net move-outs of 2,081 units in 2022, the lowest annual demand recorded since 2009. As a result, the region's occupancy rate fell precipitously, from a 20-year high of 98.1% at the end of 2021 to 95.3% by the end of 2022. This was the largest decline in occupancy of all 10 northwest markets. Downtown and midtown show the largest occupancy decline during the year, falling to 91.5%. ¹⁰

Sacramento Multifamily

Market Effective Monthly Rent & Market Occupancy Rate - Q4 2017 to Q4 2022



Source: Colliers Northwest Research & RealPage, Inc.

According to ApartmentList.com, as of the close of April 2023, the average Sacramento-Roseville-Folsom vacancy rate is 5.03%, compared to the California vacancy rate of 5.27% and the National average of 6.81%.⁴

Consistent with regional trends, CADA's turnover rate (summarized in **Table 2**) has been fluctuating over the last several years, but is consistently below-average. In 2018, it was 21%, then 19% in 2019, then dropped to a very low 16% in 2020 (COVID), climbed to 20% in 2021 and dropped back to 16% in 2022. This past year, (the previous 12 months, June 2022 through May 2023) CADA's total managed units increased to 779 with the addition of Sonrisa. During that time, CADA's leasing team moved in a total of 167 households (including Sonrisa) and moved out 133 households (17% turnover), an average of 11 move-outs per month.

Table 2 – CADA Apartment Turnover Rates – 2018 - 2023

Year	Turnover Rate
2018	21%
2019	19%
2020	16%
2021	20%
2022	16%
2023 (to date)	17%

So far this year (January – May 2023) 22 households (about 20% of move-outs) transferred to another CADA apartment. In the previous 4 years, the transfer rate ranged from 14% to 21% and remains as one of the top reasons for move-out, along with "moving out of area".

Although transfers create a new vacancy and attendant turn costs, they also re-occupy a newly-turned unit at the new FY market-rate. CADA's high-quality customer service from our Maintenance, RSR and Leasing teams, as well as CADA's many unique building styles and features and desirable locations present attractive options for residents to consider when their apartment needs change. The Leasing Services Manager monitors CADA's vacancy rate and reasons for move-out closely to determine if we need to adjust our Leasing strategy or Transfer policy as was needed during COVID.

Improvement "Feature" Charges

CADA made a few unit improvements at various properties over the past year that require an additional rental charge to capture the added value of the improvement. These new Feature Charges are noted on **Attachment 2, FY 23-24 Feature Rents - Additions and Adjustments.**

Due to the age of CADA's properties, Maintenance staff are finding they must replace more of the fixtures and finishes in the units as the units are vacated. The Leasing Services Manager is working with Maintenance staff on procedures to capture the value of new improvements as they occur, *before* the units are placed on the market, and working to reduce the number of Feature Charges by developing "Improvement Packages" that bundle related improvements together into one Feature Charge. CADA will make more such improvements in many, if not all, vacant apartments in FY 23-24. Where carpeting has not reached the end of its useful life, CADA will clean and retain it and then replace it with plank flooring later. CADA will replace existing baseboards with more modern versions when installing plank flooring.

As also noted in **Attachment 2**, in addition to new improvements at our properties, Feature Charges for existing improvements were revised in a few cases, to better reflect the value of those improvements or amenities as a surcharge on the new rental rates.

CADA 2023 Market Rents Survey Data

CADA's goal is to have market rents that are within the range of similar apartment properties in the same area. The Leasing Department conducted a review of comparable property rents that others are charging in the downtown Sacramento area and confirmed that comparable properties are charging rents well above the rents charged for apartments at CADA. A deeper dive into CADA's surrounding comparable properties allowed for a more detailed market comparison survey which will be used going forward. When necessary, we consider certain factors for rents of the comparable properties, such as the location and age of the property, amenities offered, and the age and condition of the interior finishes (not rent per square foot) to determine if CADA's rents are close to where they should be. As soon as we are able, we will bring on an intern to continue measuring our units and calculating square footages. When the square footage number is accurate, it's a useful number to have. We also found that square footages for all comparable properties owned by others were not readily available. Most information was gathered from online advertisements of available units. The latest Market Rent Survey updated in May 2023, as shown in **Attachment 3**, **FY 23-24 CADA Sacramento Rent Survey Data Summary**, indicates that CADA still has room for improving rents, with the exception of 2-bedroom units. **Table 2** summarizes **Attachment 3**.

The summary in **Table 3** shows our studio rents are 16% below the average, our 1-bedroom rents are 20% below the average, our 2-bedroom rents not including the Dean are 3% above the average, and

our 3-bedroom rents are 30% below the average of CADA's comps. The proposed FY 23-24 average rents would bring CADA up to 7% below, 14% below, 3% above (no change) and 19% below our comps, respectively, while still keeping 82% of our units at or below 80% AMI.

Table 3

Attachment 3 - FY 23-24 SACRAMENTO RENT SURVEY DATA SUMMARY (Summary of Attachment 3)

May 2023

PROPERTY or Mgt Co.	CADA Current Average rents	10-Comp Average	CADA % above or below the comp avg.	CADA proposed Average rents	CADA % above or below the comp avg.
STUDIO	\$1,148	\$1,359	-16%	\$1,258	-7%
1 Bed	\$1,262	\$1,584	-20%	\$1,360	-14%
2 Bed w/o Dean	\$1,783	\$1,730	3%	\$1,785	3%
3 Bed	\$1,874	\$2,694	-30%	\$2,174	-19%

Despite the current news of the flattening Sacramento market and the reported decline in Sacramento rental rate increases mentioned earlier, we are confident in reports that the market for CADA's mainly C properties will remain steady, leaving room for continued rent growth. For this reason, staff proposes another corrective market rate increase of 6.0%. This builds on last year's increase of 10.3%. Again, this increase affects only new residents, not continuing residents.

Table 4 shows the distribution of CADA's apartments by number of bedrooms:

Table 4

Туре	Number of Apartments	Percentage of CADA's Inventory
Rooming House	15	1.92%
Studio	295	37.87%
1-Bedroom	326	41.84%
2-Bedroom	124	15.92%
3-Bedroom	19	2.4%

CADA's Vacancy Rate and Leasing Operations

As of May 26th, 2023, CADA had 28 vacant Market Rate apartments, of which 8 were rented, and 14 vacant Affordable units, yielding a 5.4% vacancy rate. An additional 24 units (3%) are currently

"unrentable" due to extensive maintenance turnover (necessary upgrades, extensive damage or repair, waiting on parts, appliances or other materials). Several factors have contributed to a higher number of vacancies:

- Maintenance and Leasing staff are working on improving the process and efficiencies of unit turnovers
- CADA's Leasing Office recently re-opened to the public and staff had to adjust to assisting walkins and serving residents, rebuilding our capacity to rent new units in-person again.
- Staff changes continue to be a factor in the Leasing Department. CADA employed temporary staff to fill the full-time Affordable Agent position during the lease up of Sonrisa. While seeking the right replacement staff, the Leasing team has worked very hard to continue to rent apartments and serve the public while also processing over 150 Sonrisa applications and completing 58 move-ins by March 31, 2023. The Leasing staff continues to devote approximately 30% of staff hours to management of Sonrisa. This should drop significantly in another two to three months.
- Repair emergencies have often diverted Maintenance Department staff away from some of the major apartment rehabs that have been underway.
- CADA Maintenance staff is still experiencing delays in availability and shipment of appliances as supply chains continue to hold up delivery of some materials needed for a number of CADA's vacant apartment rehabilitations.

Staff are working to address the factors within CADA's control, such as filling vacant Leasing positions, contracting out maintenance/rehab work that might otherwise be performed by our in-house construction crew, and training a new leasing agent once the position is filled. Where feasible and likely to yield results, CADA will look closely at other steps it can take to drive down our vacancy number, such as: increasing our advertising of vacant apartments, increasing the rate at which we can lease below-market rate apartments (leasing Monday thru Friday instead of a more restrictive, Monday schedule) and working with the Maintenance Department to reduce the time it takes to turn a vacant apartment and make it ready for a new tenant. CADA's Leasing Office has re-opened to the public, assisting walk-ins, servicing residents and increasing the capacity to rent new units in-person again.

Proposed Market-Rate Rent Schedule

Staff believes that the information presented herein supports the proposed rental rates. The rents shown on Attachment 1, FY 23-24 Market-rate Rent Schedule will be charged to new residents who choose to move into a CADA property during the fiscal year. Continuing residents' rents are determined by CADA's rent increase cap to be discussed in the next section. The overall increase to CADA's Market Rents proposed for FY 23-24 is 6.0%, resulting in an average monthly rent of \$1,414, and an average increase of \$80 per unit. Actual increases will vary, depending on the amenities in the units, unit updates, market demand, etc.

Table 5, FY 23-24 Average Rents by Unit Size, shown below, illustrates the average rent and percentage increases by unit size proposed for FY 22-23.

⁴ This work includes set-up of tenant records in CADA's leasing software, Boston Post, and the set-up of portals with CADA's two audit firms, responding to all audit findings, completing set-up of physical files, training and certifications for the staff and setting up policies and procedures for meeting reporting deadlines and maintaining tax credit compliance.

Table 5
FY 23-24 Proposed CADA Average Market Rents by Unit Size

Unit Type	Number of Units	FY 2022-23 Average Rent	FY 2023-24 Average Rent	Average Increase \$	Average Increase %
Rooming House	15	\$625	\$656	\$31	5%
Studios	295	\$1,148	\$1,258	\$100	6.9%
1 Bedroom	326	\$1,262	\$1,360	\$98	7.7%
2 Bedroom	124	\$1,899*	\$1,904*	\$5*	0.2%*
3 Bedroom	19	\$1,874	\$2,174	\$247	16%
Average Rent:	779	\$1,337	\$1,414	\$80	6.3%**

^{*} This figure includes ten high-end 2-bedroom units at The Dean where the average rents are \$3,230. To consider CADA's more accurate average 2-bedroom rents, it is noted that when excluding The Dean units, the average 2-bedroom rents were \$1,783 for FY 22-23 and the average of \$1,785 is proposed for FY 23-24. This is an adjusted increase average of \$0 to the base rent, an average increase of 0.2% which includes 2-bedroom feature charge adjustments, if any.

Continuing Residents' Rent Increase Methodology

The rent goal for continuing residents is to keep rents approaching the market rent, but not high enough to encourage a spike in move-outs. Given the current vacancy rate and the associated vacancy cost, CADA will work to minimize turnover time and focus on filling vacancies with new market-rate residents as quickly as possible. CADA remains committed to keeping rents affordable for current and new residents while keeping up with the pace of the market and finding the right balance to achieve both.

To avoid displacing continuing residents in good standing and to limit turnover and its attendant apartment preparation costs, it has been CADA's practice to set a cap on the amount of the annual rent adjustment for continuing residents. The cap has generally ranged from 3% to 5%. At this time, given that the staff is proposing that we continue making corrective adjustments with the FY 23-24 market rent (6.0% average increase), staff feels that maintaining an increase of 5% to the renewal rate (equal to last year) is still necessary. Again, this increase is needed because CADA's rents for studios, 1-bedrooms, and 3-bedrooms lag the Class C comps staff reviewed this year. Staff requests that for FY 23-24, no increases be implemented for continuing, 2-bedroom residents that are currently at the FY 22-23 rate. The new 12-month lease rate would remain the same, and the increased rate discussed on the following page will be in effect for the MTM option. The proposed rent increases will help CADA in its continuing effort to align its rents with our Class C market comps.

Table 6, FY Rent Increase Percentages and Resident Rent Increase Limits, presented below, shows the percentage rent increase cap for continuing residents from 2000 to the present, and includes CADA's average market rents and market-rent increase percentages during the same period. This year's 5% rent increase cap falls within the historical range for CADA.

^{**}The total average rent increase overall (without the Dean) is 6.3%.

Table 6

FY Rent Increase Percentages and Resident Rent Increase Limits

Fiscal Year	Market Rent Increase	Continuing Resident \$ Increase	Fiscal Year	Market Rent Increase	Continuing Resident % Increase
00-01	9.5%	10%	12-13	1.7%	3%
01-02	21.5%	10%	13-14	0.02%	5%
02-03	9.4%	5%	14-15	2.2%	5%
03-04	1.2%	5%	15-16	2.5%	3%
04-05	0.15%	5%	16-17	4.7%	3%
05-06	0.11%	5%	17-18	5.2%	5% +
06-07	3.5%	5%	18-19	5.3%	3%
07-08	2%	5% +	19-20	4.9%	4%
08-09	2%	5% +	20-21	4.1%	0% COVID
09-10	-0.57%	3%	21-22	12%	4.5%
10-11	0.27%	3%	22-23	10.3%	5%
11-12	0.55%	3%	23-24	6.3%	5% *

^{*}With the exception of 2-bedroom continuing residents already at the FY 22-23 market rate.

So far this year (January – May 2023) 22 households (about 20% of move-outs) transferred to another CADA apartment. In the previous 4 years, the transfer rate ranged from 14% to 21% and remains as one of the top reasons for move-out, along with "moving out of area".

Although transfers create a new vacancy and attendant turn costs, they also re-occupy a newly-turned unit at the new FY market-rate. CADA's high-quality customer service from our Maintenance, RSR and Leasing teams, as well as CADA's many unique building styles and features and desirable locations present attractive options for residents to consider when their apartment needs change. The Leasing Services Manager monitors CADA's vacancy rate and reasons for move-out closely to determine if we need to adjust our Leasing strategy or Transfer policy as was needed during COVID.

Lease Premiums

CADA residents who choose a month-to-month term over a lease historically have paid a 20% premium for the flexibility such a term offers. This premium will still be charged to new move-ins in FY 23-24 (and 10% for a 6-month lease, offered at move-in only), but at the time of a renewal for a continuing resident, CADA's rent increase caps apply. As noted previously, the 12-month lease in FY 23-24 will be charged at a rate that is 5% above a resident's existing rental rate, with the exception of 2-bedroom residents already at FY 22-23 market rate (no increase applies). The rate for a month-to-month term will be equal to, but not exceed, the FY 23-24 rent increase cap established by the Tenant Protection Relief Act (TPRA), of 5% plus CPI (3.8% in FY 22-23), which has yet to be determined/released this year.

Affordability

CADA sets market rents for all of the 779 apartments it manages. Although 194 of the units are rented to low income households who pay a below-market affordable program rent in specific buildings that are subject to regulatory agreements with various agencies, the remaining affordable units are scattered throughout CADA's properties intermixed with market-rate apartments. New residents in CADA's Scattered Site affordable apartments pay the current market rent that is steadily increasing but still at below-market rates. Low-income rents for the 61 apartments at Biele Place and Somerset Parkside, 12 units at 17th Street Commons and 58 units at Sonrisa are governed by financing agreements with HCD, CalHFA and CTCAC. Market rents for those units (with the exception of Sonrisa) are only charged when someone moves in with a Section 8 Housing Choice Voucher subsidy and HUD is paying up to the Fair Market Rent.

Table 7, CADA Market Rents Affordable to Very Low & Low Income Households, illustrates the number of CADA's market rate units - by unit size - that are affordable to "Very Low" and "Low" Income Households. The proposed FY 23-24 market-rate apartment rent schedule makes 636 units available to low-income households at affordable rents (80% AMI and below), 51 more units than last year (585), nearly a 9% increase in CADA's market-rate units that are affordable to low income households. This exceeds the 400-unit mandate by 236 units. It should be noted that upon completion of the 1717 S Street (Ary Place, 158 units) affordable housing development in FY 23-24, CADA will enjoy a significant 394-unit surplus of below-market rate apartments. CADA's second affordable housing mandate requires that 25% of the apartments CADA manages, or that it causes to be developed by others, be affordable to households earning 80% of the area wide median income, or less.

These actions support CADA's goal of sustaining a balance of diverse housing opportunities.

Table 7

CADA Market Rents Affordable to Very Low & Low Income Households (Per proposed Fiscal Year 2023-24 Market-rate Rent Schedule)

Unit Size	# Total Units	50% AMI	60% AMI	80% AMI	% of CADA's units Affordable at 80%	Household Size
Room	15	15	15	15	100%	1 person
Studio	295		3	295	100%	1 person
1-bdrm	326			269	83%	1 person
2-bdrm	124		14	57	46%	3 persons
3-bdrm	19		·		0%	4 persons
TOTAL	779	15	41	636	82%	

The affordability income limits in Table 4 are based on information provided by HUD on May 15, 2023. HUD develops income limits based on Median Family Income estimates and Fair Market Rent area definitions for each metropolitan area, parts of some metropolitan areas, and each non-metropolitan county. The income limits for CADA are based on the Sacramento--Roseville--Arden-Arcade, CA HUD Metro Fair Market Rent Area.

In calculating CADA's affordable rents, staff will comply with the requirements of each regulatory agreement for the corresponding affordable property. The range of monthly incomes for a household making 50%, 60% and 80% of AMI and the corresponding affordable rents are as follows:

Household Size	1	2	3	4
nousellold Size	Person	Persons	Persons	Persons
Income Limit: 50% AMI (Very Low)	\$37,550	\$42,900	\$48,250	\$53,600
Corresponding Affordable Rent	\$938	\$1,072	\$1,206	\$1,340
Income Limit: 60% AMI (Other Low)	\$45,100	\$51,500	\$57,900	\$64,300
Corresponding Affordable Rent	\$1,127	\$1,287	\$1,447	\$1,607
Income Limit: 80% AMI (Low)	\$60,050	\$68,600	\$77,200	\$85,750
Corresponding Affordable Rent	\$1,501	\$1,715	\$1,824	\$2,143

POLICY ISSUES

These recommendations are consistent with the requirements of Government Code 8193, which states that until 800 newly-constructed units are completed and occupied, CADA shall establish a schedule of rents designed to make available to low income households (80% of median) not less than 400 units at as close to affordable rents as practical in light of its budgetary needs regarding its needs and obligations and; that this schedule shall be designed to impose market rate rents for remaining units leased by CADA from the Department of General Services. As shown in **Attachment 4**., CADA met the benchmark of 800 newly constructed units in 2014 with the opening of Legado de Ravel, but continues to report on the affordability of its units.

Continued COVID Impact on Resident Rent Payments

CADA staff continues to focus on assisting existing CADA residents whose rents became delinquent due to the COVID-19 Pandemic, as some are still struggling to bring their accounts current. A portion of CADA residents that applied for the Sacramento Emergency Rental Assistance (SERA) program were either declined or applied too late to file for assistance. According to SHRA.org, the SERA program is currently closed to new, re-certifying and re-applying applicants living in the City of Sacramento due to a lack of funding. Under the COVID-19 eviction protections, CADA's options are still limited and staff are working closely with legal counsel to ensure evictions are minimal and handled properly when payment arrangements are not met. Under the SERA Program, CADA has collected \$154,134 on behalf of 22 residents, an average of \$7,006 each (some received more, some less). CADA staff is monitoring payment plan agreements with 14 residents, 5 of whom received SERA grants and still owe money, and another 9 who were ineligible for or were denied SERA funds. When CADA first started entering into Payment Plans with these residents they owed \$73,000 altogether. Their collective debt is now \$44,509. CADA staff has found it is very important to be in constant communication with these residents and to monitor their accounts closely due to many residents quickly defaulting on their payment plan or just stop paying altogether. CADA staff is hopeful they will all come through, and pay off their past-due balances.

CADA also received \$5,000 from Rose Family Services for one resident, and expects to receive another \$5,000 very soon on behalf of another resident (neither of whom received SERA funding). Step Up, the organization CADA has contracted with to provide supportive services to our residents, has committed to paying \$3,005 for another resident who did receive SERA funds in the amount of \$8,625 and who is still struggling financially due to short-term non-COVID impacts. Staff is working on establishing a

good relationship with Step Up and other organizations with financial assistance and other services that can support CADA residents.

FISCAL IMPACTS

The application of the new market rents will generate additional income as apartments turn over throughout the year, and as the current vacancies are rented at the new fiscal year's rental rates. Staff anticipates that this proposed additional income will, over time, help CADA to:

- Pay for the increased cost of building materials
- Maintain and improve its aging buildings and common areas
- Focus on bringing CADA's unit interiors up-to-date with upgraded flooring, baseboards, countertops and lighting
- Pay for increases in utility costs
- Pay prevailing wages on contracted maintenance work

Rental revenue will be closely monitored and the budget projection will be re-assessed at mid-year. Should trends develop sooner that warrant changes in our rental revenue budget assumptions, subsequent Board action will be requested.

CONTRACT AWARD CONSIDERATIONS

Not applicable. This action does not involve the award of contracts.

ENVIRONMENTAL CONSIDERATIONS

Not applicable. The proposed action is an administrative matter and is not a project subject to the guidelines of the California Environmental Quality Act (CEQA).

Attachments:

- 1. FY 22-23 CADA Market-Rate Rent Schedule Proposed
- 2. FY 22-23 Feature Rents: Additions and Adjustments
- 3. FY 22-23 Sacramento Rent Survey Data Summary

- 4. FY 22-23 CADA Units Constructed and Occupied Since 1978
- 5. Resolution 23-24

References:

- https://www.rentcafe.com/average-rent-market-trends/us/ca/sacramento/
- ² Yardi Matrix > Matrix Bulletin-Multifamily Forecast-January 2023
- ³ NW Region Multifamily Market Report Year End 2022.pdf
- ⁴ https://www.apartmentlist.com/research/category/data-rent-estimates
- ⁵ Sacramento Weathers Slowdown March 2023
- 62023 Sacramento Multifamily Investment Forecast Report pdf
- ⁷Yardi Matrix > Matrix Multifamily Sacramento Report-March 2023
- 8 Markerr 2023 Rent Growth Forecast Still Above Long-Term Average Rent Growth
- ⁹2023 U.S. Multifamily Investment Forecast (marcusmillichap.com)
- ¹⁰2022 Year End Northwest Region Multifamily Market Research Report | Colliers

	Address	Street	Unit #	# of Bdrms	FY 22-23 Approved Market Rents 12 ML	FY 23-24 Proposed Market Rent 12 ML	FY 23-24 \$ Change	FY 23-24 % Change
1	1517	12th	1	2	1,540	1,540	\$0	0.0%
2	1517	12th	2	1	1,180	1,280	\$100	8.5%
3	1517	12th	3	1	1,135	1,235	\$100	8.8%
4	1517	12th	4	1	1,235	1,335	\$100	8.1%
5	1517	12th	5	1	1,135	1,235	\$100	8.8%
6	1517	12th	6	1	1,180	1,280	\$100	8.5%
7	1517	12th	7	1	1,180	1,280	\$100	8.5%
8	1517	12th	8	1	1,285	1,385	\$100	7.8%
9	1517	12th	9	1	1,185	1,285	\$100	8.4%
10	1521	12th	1	1	1,450	1,550	\$100	6.9%
11	1521	12th	2	1	1,160	1,260	\$100	8.6%
12	1521	12th	3	1	1,160	1,260	\$100	8.6%
13	1521	12th	4	1	1,160	1,260	\$100	8.6%
14	1506	13th	101	1	1,125	1,225	\$100	8.9%
15	1506	13th	102	1	1,105	1,205	\$100	9.0%
16	1506	13th	103	1	1,125	1,225	\$100	8.9%
17	1506	13th	104	1	1,125	1,225	\$100	8.9%
18	1506	13th	105	1	1,125	1,225	\$100	8.9%
19	1506	13th	106	1	1,125	1,225	\$100	8.9%
20	1506	13th	107	1	1,125	1,225	\$100	8.9%
21	1506	13th	108	1	1,125	1,225	\$100	8.9%

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22	1506	13th	109	1	1,125	1,225	\$100	8.9%
23	1506	13th	110	0.5	1,005	1,105	\$100	10.0%
24	1506	13th	111	1	1,125	1,225	\$100	8.9%
25	1506	13th	201	1	1,125	1,225	\$100	8.9%
26	1506	13th	202	1	1,105	1,205	\$100	9.0%
27	1506	13th	203	1	1,125	1,225	\$100	8.9%
28	1506	13th	204	1	1,125	1,225	\$100	8.9%
29	1506	13th	205	1	1,125	1,225	\$100	8.9%
30	1506	13th	206	1	1,125	1,225	\$100	8.9%
31	1506	13th	207	1	1,125	1,225	\$100	8.9%
32	1506	13th	208	1	1,125	1,225	\$100	8.9%
33	1506	13th	209	1	1,125	1,225	\$100	8.9%
34	1506	13th	210	0.5	1,005	1,105	\$100	10.0%
35	1506	13th	211	0.5	1,005	1,105	\$100	10.0%
36	1506	13th	212	1	1,125	1,225	\$100	8.9%
37	1512	13th	1	0.5	1,140	1,240	\$100	8.8%
38	1512	13th	2	2	1,910	1,910	\$0	0.0%
39	1512	13th	3	0.5	1,140	1,240	\$100	8.8%
40	1512	13th	4	0.5	1,140	1,240	\$100	8.8%
41	1512	13th	5	1	1,305	1,405	\$100	7.7%
42	1512	13th	6	0.5	1,140	1,240	\$100	8.8%
43	1512	13th	7	1	1,305	1,405	\$100	7.7%
44	1428	14th	1	0.5	1,105	1,205	\$100	9.0%

45	1428	14th	2	1	1,305	1,405	\$100	7.7%
46	1428	14th	3	1	1,305	1,405	\$100	7.7%
47	1428	14th	4	0.5	1,195	1,295	\$100	8.4%
48	1428	14th	5	0.5	1,160	1,260	\$100	8.6%
49	1428	14th	6	1	1,305	1,405	\$100	7.7%
50	1428	14th	7	1	1,305	1,405	\$100	7.7%
51	1428	14th	8	0.5	1,195	1,295	\$100	8.4%
52	1317	15th	1	1	1,525	1,625	\$100	6.6%
53	1317	15th	2	0.5	1,150	1,250	\$100	8.7%
54	1317	15th	3	0.5	1,215	1,315	\$100	8.2%
55	1317	15th	4	0.5	1,305	1,405	\$100	7.7%
56	1317	15th	5	0.5	1,265	1,365	\$100	7.9%
57	1317	15th	6	0.5	1,265	1,365	\$100	7.9%
58	1317	15th	7	1	1,465	1,565	\$100	6.8%
59	1317	15th	8	0.5	1,205	1,305	\$100	8.3%
60	1317	15th	9	0.5	1,290	1,390	\$100	7.8%
61	1317	15th	10	0.5	1,290	1,390	\$100	7.8%
62	1317	15th	11	1	1,465	1,565	\$100	6.8%
63	1317	15th	12	0.5	1,230	1,330	\$100	8.1%
64	1317	15th	А	1	1,800	1,800	\$0	0.0%
65	1325	15th	101	2	2,180	2,180	\$0	0.0%
66	1325	15th	102	1	1,440	1,540	\$100	6.9%
67	1325	15th	103	1	1,440	1,540	\$100	6.9%

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68	1325	15th	105	0.5	1,160	1,260	\$100	8.6%
69	1325	15th	106	0.5	1,225	1,325	\$100	8.2%
70	1325	15th	107	0.5	1,195	1,295	\$100	8.4%
71	1325	15th	108	0.5	1,300	1,400	\$100	7.7%
72	1325	15th	109	1	1,450	1,550	\$100	6.9%
73	1325	15th	201	2	2,200	2,200	\$0	0.0%
74	1325	15th	202	1	1,460	1,560	\$100	6.8%
75	1325	15th	203	1	1,525	1,625	\$100	6.6%
76	1325	15th	204	0.5	1,245	1,345	\$100	8.0%
77	1325	15th	205	0.5	1,230	1,330	\$100	8.1%
78	1325	15th	206	0.5	1,245	1,345	\$100	8.0%
79	1325	15th	207	0.5	1,215	1,315	\$100	8.2%
80	1325	15th	208	0.5	1,320	1,420	\$100	7.6%
81	1325	15th	209	1	1,470	1,570	\$100	6.8%
82	1325	15th	301	2	2,440	2,440	\$0	0.0%
83	1325	15th	302	1	1,545	1,645	\$100	6.5%
84	1325	15th	303	1	1,480	1,580	\$100	6.8%
85	1325	15th	304	0.5	1,265	1,365	\$100	7.9%
86	1325	15th	305	0.5	1,250	1,350	\$100	8.0%
87	1325	15th	306	0.5	1,290	1,390	\$100	7.8%
88	1325	15th	307	0.5	1,260	1,360	\$100	7.9%
89	1325	15th	308	0.5	1,340	1,440	\$100	7.5%
90	1325	15th	309	1	1,490	1,590	\$100	6.7%

91	1325	15th	401	2	2,190	2,190	\$0	0.0%
92	1325	15th	402	1	1,500	1,600	\$100	6.7%
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93	1325	15th	403	1	1,500	1,600	\$100	6.7%
94	1325	15th	404	0.5	1,285	1,385	\$100	7.8%
95	1325	15th	405	0.5	1,270	1,370	\$100	7.9%
96	1325	15th	406	2	2,500	2,500	\$0	0.0%
97	1325	15th	407	0.5	1,280	1,380	\$100	7.8%
98	1325	15th	408	1	1,945	1,945	\$0	0.0%
99	1325	15th	409	1	1,575	1,675	\$100	6.3%
100	1325	15th	501	2	2,285	2,285	\$0	0.0%
101	1325	15th	502	1	1,520	1,620	\$100	6.6%
102	1325	15th	503	1	1,520	1,620	\$100	6.6%
103	1325	15th	504	0.5	1,305	1,405	\$100	7.7%
104	1325	15th	505	0.5	1,305	1,405	\$100	7.7%
105	1325	15th	507	0.5	1,300	1,400	\$100	7.7%
106	1325	15th	509	1	1,530	1,630	\$100	6.5%
107	1421	15th	101	1	1,145	1,245	\$100	8.7%
108	1421	15th	102	1	1,320	1,420	\$100	7.6%
109	1421	15th	103	1	1,270	1,370	\$100	7.9%
110	1421	15th	105	1	1,145	1,245	\$100	8.7%
111	1421	15th	106	1	1,145	1,245	\$100	8.7%
112	1421	15th	107	1	1,145	1,245	\$100	8.7%
113	1421	15th	108	1	1,175	1,275	\$100	8.5%

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114	1421	15th	109	1	1,145	1,245	\$100	8.7%
115	1421	15th	110	1	1,145	1,245	\$100	8.7%
116	1421	15th	111	1	1,145	1,245	\$100	8.7%
117	1421	15th	112	1	1,145	1,245	\$100	8.7%
118	1421	15th	201	1	1,155	1,265	\$110	9.5%
119	1421	15th	202	1	1,330	1,440	\$110	8.3%
120	1421	15th	203	1	1,155	1,265	\$110	9.5%
121	1421	15th	204	1	1,155	1,265	\$110	9.5%
122	1421	15th	205	1	1,155	1,265	\$110	9.5%
123	1421	15th	206	1	1,155	1,265	\$110	9.5%
124	1421	15th	207	1	1,155	1,265	\$110	9.5%
125	1421	15th	208	1	1,155	1,265	\$110	9.5%
126	1421	15th	209	1	1,155	1,265	\$110	9.5%
127	1421	15th	210	1	1,155	1,265	\$110	9.5%
128	1421	15th	211	1	1,155	1,265	\$110	9.5%
129	1421	15th	212	1	1,155	1,265	\$110	9.5%
130	1421	15th	301	1	1,165	1,285	\$120	10.3%
131	1421	15th	302	1	1,165	1,285	\$120	10.3%
132	1421	15th	303	1	1,165	1,285	\$120	10.3%
133	1421	15th	304	1	1,165	1,285	\$120	10.3%
134	1421	15th	305	1	1,165	1,285	\$120	10.3%
135	1421	15th	306	1	1,165	1,285	\$120	10.3%
136	1421	15th	307	1	1,165	1,285	\$120	10.3%

137	1421	15th	308	1	1,165	1,285	\$120	10.3%
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138	1421	15th	309	1	1,165	1,285	\$120	10.3%
139	1421	15th	310	1	1,165	1,285	\$120	10.3%
140	1421	15th	311	1	1,165	1,285	\$120	10.3%
141	1421	15th	312	1	1,165	1,285	\$120	10.3%
142	1500	15th	101	2	1,665	1,665	\$ 0	0.0%
143	1500	15th	103	1	1,390	1,490	\$100	7.2%
144	1500	15th	201	1	1,480	1,580	\$100	6.8%
145	1500	15th	203	1	1,480	1,580	\$100	6.8%
146	1500	15th	204	0.5	1,220	1,320	\$100	8.2%
147	1500	15th	205	0.5	1,220	1,320	\$100	8.2%
148	1500	15th	206	0.5	1,220	1,320	\$100	8.2%
149	1500	15th	207	0.5	1,250	1,350	\$100	8.0%
150	1500	15th	208	0.5	1,290	1,390	\$100	7.8%
151	1500	15th	301	1	1,480	1,580	\$100	6.8%
152	1500	15th	302	0.5	1,220	1,320	\$100	8.2%
153	1500	15th	303	1	1,480	1,580	\$100	6.8%
154	1500	15th	304	0.5	1,220	1,320	\$100	8.2%
155	1500	15th	305	0.5	1,220	1,320	\$100	8.2%
156	1500	15th	306	0.5	1,220	1,320	\$100	8.2%
157	1500	15th	307	0.5	1,250	1,350	\$100	8.0%
158	1500	15th	308	0.5	1,290	1,390	\$100	7.8%
159	1500	15th	401	1	1,510	1,610	\$100	6.6%

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160	1500	15th	402	0.5	1,250	1,350	\$100	8.0%
161	1500	15th	403	1	1,510	1,610	\$100	6.6%
162	1500	15th	404	0.5	1,250	1,350	\$100	8.0%
163	1500	15th	405	0.5	1,250	1,350	\$100	8.0%
164	1500	15th	406	0.5	1,250	1,350	\$100	8.0%
165	1500	15th	407	0.5	1,280	1,380	\$100	7.8%
166	1500	15th	408	0.5	1,320	1,420	\$100	7.6%
167	1501	15th	1	0.5	1,285	1,385	\$100	7.8%
168	1501	15th	2	1	1,390	1,440	\$50	3.6%
169	1501	15th	3	0.5	1,245	1,345	\$100	8.0%
170	1501	15th	4	0.5	1,245	1,345	\$100	8.0%
171	1501	15th	5	0.5	1,245	1,345	\$100	8.0%
172	1501	15th	6	0.5	1,245	1,345	\$100	8.0%
173	1501	15th	7	0.5	1,245	1,345	\$100	8.0%
174	1501	15th	8	0.5	1,245	1,345	\$100	8.0%
175	1501	15th	9	0.5	1,285	1,385	\$100	7.8%
176	1501	15th	10	1	1,390	1,440	\$50	3.6%
177	1501	15th	11	0.5	1,285	1,385	\$100	7.8%
178	1501	15th	12	1	1,390	1,440	\$50	3.6%
179	1501	15th	13	0.5	1,245	1,345	\$100	8.0%
180	1501	15th	14	0.5	1,245	1,345	\$100	8.0%
181	1501	15th	15	0.5	1,245	1,345	\$100	8.0%
182	1501	15th	16	0.5	1,245	1,345	\$100	8.0%

183	1501	15th	17	0.5	1,245	1,345	\$100	8.0%
184	1501	15th	18	0.5	1,245	1,345	\$100	8.0%
185	1501	15th	19	0.5	1,285	1,385	\$100	7.8%
186	1501	15th	20	1	1,390	1,440	\$50	3.6%
187	1501	15th	21	2	2,020	2,020	\$0	0.0%
188	1501	15th	22	2	1,855	1,855	\$0	0.0%
189	1510	15th	Α	2	1,945	1,945	\$0	0.0%
190	1510	15th	В	2	2,015	2,015	\$0	0.0%
191	1510	15th	С	1	1,635	1,735	\$100	6.1%
192	1514	15th	Α	2	1,880	1,880	\$0	0.0%
193	1514	15th	В	2	1,920	1,920	\$0	0.0%
194	1606	15th	1	0.5	1,080	1,180	\$100	9.3%
195	1606	15th	2	0.5	1,080	1,180	\$100	9.3%
196	1606	15th	3	0.5	1,080	1,180	\$100	9.3%
197	1606	15th	4	0.5	1,080	1,180	\$100	9.3%
198	1606	15th	5	0.5	1,080	1,180	\$100	9.3%
199	1606	15th	6	0.5	1,080	1,180	\$100	9.3%
200	1606	15th	7	0.5	1,080	1,180	\$100	9.3%
201	1606	15th	8	0.5	1,080	1,180	\$100	9.3%
202	1606	15th	9	0.5	1,080	1,180	\$100	9.3%
203	1606	15th	10	0.5	1,240	1,340	\$100	8.1%
204	1606	15th	11	0.5	1,080	1,180	\$100	9.3%
205	1606	15th	12	0.5	1,080	1,180	\$100	9.3%

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206	1606	15th	13	0.5	1,080	1,180	\$100	9.3%
207	1606	15th	14	0.5	1,080	1,180	\$100	9.3%
208	1606	15th	15	0.5	1,080	1,180	\$100	9.3%
209	1606	15th	16	0.5	1,080	1,180	\$100	9.3%
210	1606	15th	17	0.5	1,080	1,180	\$100	9.3%
211	1606	15th	18	0.5	1,080	1,180	\$100	9.3%
212	1606	15th	19	0.5	1,080	1,180	\$100	9.3%
213	1606	15th	20	0.5	1,080	1,180	\$100	9.3%
214	1412.5	16th	201	2	1,580	1,580	\$0	0.0%
215	1412.5	16th	202	0.5	1,090	1,190	\$100	9.2%
216	1412.5	16th	203	0.5	1,090	1,190	\$100	9.2%
217	1412.5	16th	204	1	1,400	1,455	\$55	3.9%
218	1401	CPW	1401	2	2,105	2,105	\$0	0.0%
219	1403	CPW	1403	2	2,065	2,065	\$0	0.0%
220	1405	CPW	1405	2	2,065	2,065	\$0	0.0%
221	1407	CPW	1407	2	2,065	2,065	\$0	0.0%
222	1409	CPW	1409	2	2,065	2,065	\$0	0.0%
223	1411	CPW	1411	2	2,065	2,065	\$0	0.0%
224	1413	CPW	1413	2	2,065	2,065	\$0	0.0%
225	1415	CPW	1415	2	2,065	2,065	\$0	0.0%
226	1316	N	101	2	1,785	1,785	\$0	0.0%
227	1316	N	102	0.5	1,165	1,265	\$100	8.6%
228	1316	N	103	0.5	1,165	1,265	\$100	8.6%

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229	1316	N	104	1	1,305	1,405	\$100	7.7%
230	1316	N	105	0.5	1,165	1,265	\$100	8.6%
231	1316	N	201	0.5	1,240	1,340	\$100	8.1%
232	1316	N	202	1	1,415	1,515	\$100	7.1%
233	1316	N	203	0.5	1,165	1,265	\$100	8.6%
234	1316	N	204	0.5	1,165	1,265	\$100	8.6%
235	1316	N	205	1	1,305	1,405	\$100	7.7%
236	1316	N	206	0.5	1,125	1,225	\$100	8.9%
237	1400	N	1	2	3,210	3,310	\$100	3.1%
238	1400	N	2	2	3,110	3,110	\$0	0.0%
239	1400	N	3	2	3,135	3,135	\$0	0.0%
240	1400	N	4	2	3,285	3,285	\$0	0.0%
241	1400	N	5	2	3,160	3,360	\$200	6.3%
242	1400	N	6	2	3,160	3,160	\$0	0.0%
243	1400	N	7	2	3,185	3,185	\$0	0.0%
244	1400	N	8	2	3,185	3,185	\$0	0.0%
245	1400	N	9	2	3,335	3,435	\$100	3.0%
246	1400	N	10	2	3,535	3,435	-\$100	-2.8%
247	1400	N	11	0.5	1,365	1,465	\$100	7.3%
248	1500	N	101	1	1,430	1,530	\$100	7.0%
249	1500	N	102	1	1,430	1,530	\$100	7.0%
250	1500	N	103	1	1,430	1,530	\$100	7.0%

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251	1500	N	104	2	1,805	1,805	\$0	0.0%
252	1500	N	105	2	1,780	1,780	\$0	0.0%
253	1500	N	106	2	1,895	1,895	\$0	0.0%
254	1500	N	107	2	1,885	1,885	\$0	0.0%
255	1500	N	108	1	1,430	1,530	\$100	7.0%
256	1500	N	109	1	1,430	1,530	\$100	7.0%
257	1500	N	110	2	1,780	1,780	\$0	0.0%
258	1500	N	201	1	1,450	1,550	\$100	6.9%
259	1500	N	202	1	1,450	1,550	\$100	6.9%
260	1500	N	203	1	1,450	1,550	\$100	6.9%
261	1500	N	204	2	1,860	1,860	\$0	0.0%
262	1500	N	205	2	1,780	1,780	\$0	0.0%
263	1500	N	206	2	1,895	1,895	\$0	0.0%
264	1500	N	207	1	1,450	1,550	\$100	6.9%
265	1500	N	208	2	1,815	1,815	\$0	0.0%
266	1500	N	209	2	1,895	1,895	\$0	0.0%
267	1500	N	210	2	1,895	1,895	\$0	0.0%
268	1500	N	211	2	1,815	1,815	\$0	0.0%
269	1500	N	212	2	1,895	1,895	\$0	0.0%
270	1500	N	214	2	1,780	1,780	\$0	0.0%
271	1500	N	215	2	1,860	1,860	\$0	0.0%
272	1500	N	216	2	1,825	1,825	\$0	0.0%
273	1500	N	301	1	1,490	1,590	\$100	6.7%

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274	1500	N	302	1	1,490	1,590	\$100	6.7%
275	1500	N	303	1	1,555	1,655	\$100	6.4%
276	1500	N	304	2	1,920	1,920	\$0	0.0%
277	1500	N	305	2	1,795	1,795	\$0	0.0%
278	1500	N	306	2	1,910	1,910	\$0	0.0%
279	1500	N	307	1	1,465	1,565	\$100	6.8%
280	1500	N	308	2	1,830	1,830	\$0	0.0%
281	1500	N	309	2	1,910	1,910	\$0	0.0%
282	1500	N	310	2	1,930	1,930	\$0	0.0%
283	1500	N	311	2	1,830	1,830	\$0	0.0%
284	1500	N	312	2	1,930	1,930	\$0	0.0%
285	1500	N	314	2	1,845	1,845	\$0	0.0%
286	1500	N	315	2	1,895	1,895	\$0	0.0%
287	1500	N	316	2	1,840	1,840	\$0	0.0%
288	1522	N	101	1	1,220	1,320	\$100	8.2%
289	1522	N	102	1	1,220	1,320	\$100	8.2%
290	1522	N	103	0.5	1,100	1,200	\$100	9.1%
291	1522	N	104	0.5	1,100	1,200	\$100	9.1%
292	1522	N	105	0.5	1,100	1,200	\$100	9.1%
293	1522	N	106	0.5	1,100	1,200	\$100	9.1%
294	1522	N	107	0.5	1,100	1,200	\$100	9.1%
295	1522	N	108	0.5	1,100	1,200	\$100	9.1%
296	1522	N	109	0.5	1,100	1,200	\$100	9.1%

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297	1522	N	110	1	1,220	1,320	\$100	8.2%
298	1522	N	201	1	1,220	1,320	\$100	8.2%
299	1522	N	202	1	1,220	1,320	\$100	8.2%
300	1522	N	203	0.5	1,100	1,200	\$100	9.1%
301	1522	N	204	0.5	1,100	1,200	\$100	9.1%
302	1522	N	205	0.5	1,100	1,200	\$100	9.1%
303	1522	N	206	0.5	1,100	1,200	\$100	9.1%
304	1522	N	207	0.5	1,100	1,200	\$100	9.1%
305	1522	N	208	0.5	1,100	1,200	\$100	9.1%
306	1522	N	209	1	1,220	1,320	\$100	8.2%
307	1522	N	210	1	1,220	1,320	\$100	8.2%
308	1522	N	301	1	1,220	1,320	\$100	8.2%
309	1522	N	302	1	1,220	1,320	\$100	8.2%
310	1522	N	303	0.5	1,100	1,200	\$100	9.1%
311	1522	N	304	0.5	1,100	1,200	\$100	9.1%
312	1522	N	305	0.5	1,100	1,200	\$100	9.1%
313	1522	N	306	0.5	1,100	1,200	\$100	9.1%
314	1522	N	307	0.5	1,100	1,200	\$100	9.1%
315	1522	N	308	0.5	1,100	1,200	\$100	9.1%
316	1522	N	309	1	1,220	1,320	\$100	8.2%
317	1522	N	310	1	1,220	1,320	\$100	8.2%
318	1616	N	101	1	1,270	1,370	\$100	7.9%
319	1616	N	102	1	1,270	1,370	\$100	7.9%

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320	1616	N	103	1	1,230	1,330	\$100	8.1%
321	1616	N	104	1	1,230	1,330	\$100	8.1%
322	1616	N	105	1	1,230	1,330	\$100	8.1%
323	1616	N	106	1	1,230	1,330	\$100	8.1%
324	1616	N	107	0.5	1,140	1,240	\$100	8.8%
325	1616	N	108	1	1,230	1,330	\$100	8.1%
326	1616	N	201	1	1,270	1,370	\$100	7.9%
327	1616	N	202	1	1,270	1,370	\$100	7.9%
328	1616	N	203	1	1,230	1,330	\$100	8.1%
329	1616	N	204	1	1,230	1,330	\$100	8.1%
330	1616	N	205	1	1,230	1,330	\$100	8.1%
331	1616	N	206	1	1,230	1,330	\$100	8.1%
332	1616	N	207	1	1,230	1,330	\$100	8.1%
333	1616	N	208	1	1,230	1,330	\$100	8.1%
334	1616	N	301	1	1,270	1,370	\$100	7.9%
335	1616	N	302	1	1,270	1,370	\$100	7.9%
336	1616	N	303	0.5	1,140	1,240	\$100	8.8%
337	1616	N	304	0.5	1,140	1,240	\$100	8.8%
338	1622	N	101	1	1,245	1,345	\$100	8.0%
339	1622	N	102	1	1,245	1,345	\$100	8.0%
340	1622	N	103	0.5	1,055	1,155	\$100	9.5%
341	1622	N	104	0.5	1,055	1,155	\$100	9.5%
342	1622	N	105	0.5	1,055	1,155	\$100	9.5%

343	1622	N	106	0.5	1,055	1,155	\$100	9.5%
344	1622	N	107	0.5	1,055	1,155	\$100	9.5%
345	1622	N	108	0.5	1,055	1,155	\$100	9.5%
346	1622	N	109	0.5	1,055	1,155	\$100	9.5%
347	1622	N	110	1	1,200	1,300	\$100	8.3%
348	1622	N	201	1	1,245	1,345	\$100	8.0%
349	1622	N	202	1	1,245	1,345	\$100	8.0%
350	1622	N	203	0.5	1,055	1,155	\$100	9.5%
351	1622	N	204	0.5	1,055	1,155	\$100	9.5%
352	1622	N	205	0.5	1,055	1,155	\$100	9.5%
353	1622	N	206	0.5	1,055	1,155	\$100	9.5%
354	1622	N	207	0.5	1,055	1,155	\$100	9.5%
355	1622	N	208	0.5	1,055	1,155	\$100	9.5%
356	1622	N	209	1	1,200	1,300	\$100	8.3%
357	1622	N	210	1	1,200	1,300	\$100	8.3%
358	1622	N	301	1	1,245	1,345	\$100	8.0%
359	1622	N	302	1	1,245	1,345	\$100	8.0%
360	1622	N	303	0.5	1,055	1,155	\$100	9.5%
361	1622	N	304	0.5	1,055	1,155	\$100	9.5%
362	1622	N	305	0.5	1,055	1,155	\$100	9.5%
363	1622	N	306	0.5	1,055	1,155	\$100	9.5%
364	1622	N	307	0.5	1,055	1,155	\$100	9.5%
365	1622	N	308	0.5	1,055	1,155	\$100	9.5%

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366	1622	N	309	1	1,200	1,300	\$100	8.3%
367	1622	N	310	1	1,200	1,300	\$100	8.3%
368	1228	0	101	1	1,105	1,205	\$100	9.0%
369	1228	0	102	1	1,105	1,205	\$100	9.0%
370	1228	0	103	1	1,105	1,205	\$100	9.0%
371	1228	0	104	1	1,105	1,205	\$100	9.0%
372	1228	0	105	0.5	1,000	1,100	\$100	10.0%
373	1228	0	106	1	1,105	1,205	\$100	9.0%
374	1228	0	107	1	1,220	1,320	\$100	8.2%
375	1228	0	108	1	1,105	1,205	\$100	9.0%
376	1228	0	109	1	1,105	1,205	\$100	9.0%
377	1228	0	110	1	1,105	1,205	\$100	9.0%
378	1228	0	201	1	1,105	1,205	\$100	9.0%
379	1228	0	202	1	1,105	1,205	\$100	9.0%
380	1228	0	203	1	1,105	1,205	\$100	9.0%
381	1228	0	204	1	1,105	1,205	\$100	9.0%
382	1228	0	205	0.5	1,160	1,260	\$100	8.6%
383	1228	0	206	1	1,105	1,205	\$100	9.0%
384	1228	0	207	1	1,105	1,205	\$100	9.0%
385	1228	0	208	1	1,305	1,405	\$100	7.7%
386	1228	0	209	1	1,105	1,205	\$100	9.0%
387	1228	0	210	1	1,105	1,205	\$100	9.0%
388	1316	0	1	3	1,960	2,160	\$200	10.2%

389	1316	О	2	1	1,180	1,280	\$100	8.5%
309	1310	0		1	1,180	1,280	\$100	0.570
390	1316	0	3	1	1,180	1,280	\$100	8.5%
391	1316	0	4	1	1,180	1,280	\$100	8.5%
392	1316	0	5	1	1,180	1,280	\$100	8.5%
393	1316	0	6	1	1,180	1,280	\$100	8.5%
394	1316	0	8	1	1,180	1,280	\$100	8.5%
395	1316	0	9	1	1,180	1,280	\$100	8.5%
396	1316	0	10	1	1,180	1,280	\$100	8.5%
397	1316	0	11	1	1,180	1,280	\$100	8.5%
398	1316	0	12	2	1,495	1,495	\$0	0.0%
399	1317	0	1	0.5	1,250	1,350	\$100	8.0%
400	1317	0	2	0.5	1,205	1,305	\$100	8.3%
401	1317	0	3	0.5	1,205	1,305	\$100	8.3%
402	1317	0	4	0.5	1,205	1,305	\$100	8.3%
403	1317	0	5	0.5	1,205	1,305	\$100	8.3%
404	1317	0	6	0.5	1,205	1,305	\$100	8.3%
405	1317	0	7	0.5	1,205	1,305	\$100	8.3%
406	1317	0	8	0.5	1,250	1,350	\$100	8.0%
407	1317	0	9	0.5	1,205	1,305	\$100	8.3%
408	1317	0	10	0.5	1,205	1,305	\$100	8.3%
409	1317	0	11	0.5	1,205	1,305	\$100	8.3%
410	1317	0	12	0.5	1,355	1,455	\$100	7.4%
411	1317	0	14	0.5	1,205	1,305	\$100	8.3%

412	1317	0	15	0.5	1,205	1,305	\$100	8.3%
413	1317	0	16	0.5	1,205	1,305	\$100	8.3%
414	1317	0	17	0.5	1,250	1,350	\$100	8.0%
415	1322	0	102	1	1,450	1,450	\$0	0.0%
416	1322	0	103	0.5	1,300	1,300	\$0	0.0%
417	1322	0	104	0.5	1,300	1,300	\$0	0.0%
418	1322	0	105	0.5	1,300	1,300	\$0	0.0%
419	1322	0	106	0.5	1,300	1,300	\$0	0.0%
420	1322	0	201	0.5	1,300	1,300	\$0	0.0%
421	1322	0	202	0.5	1,300	1,300	\$0	0.0%
422	1322	0	203	0.5	1,300	1,300	\$0	0.0%
423	1322	0	204	0.5	1,300	1,300	\$0	0.0%
424	1322	0	205	0.5	1,300	1,300	\$0	0.0%
425	1322	0	206	0.5	1,300	1,300	\$0	0.0%
426	1322	0	207	0.5	1,300	1,300	\$0	0.0%
427	1322	0	208	0.5	1,300	1,300	\$0	0.0%
428	1322	0	209	0.5	1,300	1,300	\$0	0.0%
429	1322	0	210	0.5	1,300	1,300	\$0	0.0%
430	1322	0	211	0.5	1,300	1,300	\$0	0.0%
431	1322	0	212	0.5	1,300	1,300	\$0	0.0%
432	1322	0	213	0.5	1,300	1,300	\$0	0.0%
433	1322	0	214	0.5	1,300	1,300	\$0	0.0%
434	1322	0	301	0.5	1,300	1,300	\$0	0.0%

435	1322	0	302	0.5	1,300	1,300	\$0	0.0%
436	1322	0	303	0.5	1,300	1,300	\$0	0.0%
437	1322	0	304	0.5	1,300	1,300	\$0	0.0%
438	1322	0	305	0.5	1,300	1,300	\$0	0.0%
439	1322	0	306	0.5	1,300	1,300	\$0	0.0%
440	1322	0	307	0.5	1,300	1,300	\$0	0.0%
441	1322	0	308	0.5	1,300	1,300	\$0	0.0%
442	1322	0	309	0.5	1,300	1,300	\$0	0.0%
443	1322	0	310	0.5	1,300	1,300	\$0	0.0%
444	1322	0	311	0.5	1,300	1,300	\$0	0.0%
445	1322	0	312	0.5	1,300	1,300	\$0	0.0%
446	1322	0	313	0.5	1,300	1,300	\$0	0.0%
447	1322	0	314	0.5	1,300	1,300	\$0	0.0%
448	1322	0	401	0.5	1,300	1,300	\$0	0.0%
449	1322	0	402	0.5	1,300	1,300	\$0	0.0%
450	1322	0	403	0.5	1,300	1,300	\$0	0.0%
451	1322	0	404	0.5	1,300	1,300	\$0	0.0%
452	1322	0	405	0.5	1,300	1,300	\$0	0.0%
453	1322	0	406	0.5	1,300	1,300	\$0	0.0%
454	1322	0	407	0.5	1,300	1,300	\$0	0.0%
455	1322	0	408	0.5	1,300	1,300	\$0	0.0%
456	1322	0	409	0.5	1,300	1,300	\$0	0.0%
457	1322	0	410	0.5	1,300	1,300	\$0	0.0%

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458	1322	0	411	0.5	1,300	1,300	\$0	0.0%
459	1322	0	412	0.5	1,300	1,300	\$0	0.0%
460	1322	0	413	0.5	1,300	1,300	\$ 0	0.0%
461	1322	0	414	0.5	1,300	1,300	\$0	0.0%
462	1322	0	501	0.5	1,300	1,300	\$0	0.0%
463	1322	0	502	0.5	1,300	1,300	\$0	0.0%
464	1322	0	503	0.5	1,300	1,300	\$0	0.0%
465	1322	0	504	0.5	1,300	1,300	\$0	0.0%
466	1322	0	505	0.5	1,300	1,300	\$0	0.0%
467	1322	0	506	0.5	1,300	1,300	\$0	0.0%
468	1322	0	507	0.5	1,300	1,300	\$0	0.0%
469	1322	0	508	0.5	1,300	1,300	\$0	0.0%
470	1322	0	512	0.5	1,300	1,300	\$0	0.0%
471	1322	0	513	0.5	1,300	1,300	\$0	0.0%
472	1322	0	514	0.5	1,300	1,300	\$0	0.0%
473	1327	0	1	1	1,180	1,280	\$100	8.5%
474	1327	0	2	1	1,180	1,280	\$100	8.5%
475	1327	0	3	1	1,180	1,280	\$100	8.5%
476	1327	0	4	1	1,180	1,280	\$100	8.5%
477	1327	0	5	1	1,180	1,280	\$100	8.5%
478	1327	0	6	1	1,180	1,280	\$100	8.5%
479	1327	0	7	1	1,180	1,280	\$100	8.5%
480	1327	0	8	1	1,180	1,280	\$100	8.5%

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481	1327	0	9	1	1,180	1,280	\$100	8.5%
482	1327	0	10	1	1,180	1,280	\$100	8.5%
483	1327	0	11	1	1,180	1,280	\$100	8.5%
484	1327	0	12	2	1,485	1,485	\$0	0.0%
485	1330	0	Α	1	1,575	1,625	\$50	3.2%
486	1330	0	В	2	1,870	1,870	\$0	0.0%
487	1400	0	Α	2	1,930	1,930	\$0	0.0%
488	1400	0	В	2	1,955	1,955	\$0	0.0%
489	1400	0	С	2	1,905	1,905	\$0	0.0%
490	1400	0	D	2	1,905	1,905	\$0	0.0%
491	1402	0	А	2	1,955	1,955	\$0	0.0%
492	1402	0	В	2	1,930	1,930	\$0	0.0%
493	1402	0	С	2	1,905	1,905	\$0	0.0%
494	1402	0	D	2	1,905	1,905	\$0	0.0%
495	1404	0	1404	2	1,935	1,935	\$0	0.0%
496	1414	0	1	1	1,365	1,465	\$100	7.3%
497	1414	0	2	2	1,560	1,560	\$0	0.0%
498	1414	0	3	0.5	1,120	1,220	\$100	8.9%
499	1414	0	4	0.5	1,120	1,220	\$100	8.9%
500	1414	0	5	0.5	1,120	1,220	\$100	8.9%
501	1414	0	6	1	1,280	1,380	\$100	7.8%
502	1414	0	7	0.5	1,120	1,220	\$100	8.9%
503	1414	0	8	1	1,315	1,415	\$100	7.6%

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504	1414	0	9	1	1,315	1,415	\$100	7.6%
505	1414	0	10	0.5	1,120	1,220	\$100	8.9%
506	1414	0	11	1	1,280	1,380	\$100	7.8%
507	1414	0	12	0.5	1,120	1,220	\$100	8.9%
508	1414	0	13	1	1,280	1,380	\$100	7.8%
509	1414	0	14	0.5	1,120	1,220	\$100	8.9%
510	1420	0	1A	2	1,520	1,520	\$0	0.0%
511	1420	0	1B	2	1,550	1,550	\$0	0.0%
512	1420	0	1C	1	1,255	1,355	\$100	8.0%
513	1420	0	1D	1	1,255	1,355	\$100	8.0%
514	1420	0	1E	1	1,255	1,355	\$100	8.0%
515	1420	0	1F	1	1,225	1,325	\$100	8.2%
516	1420	0	1G	1	1,255	1,355	\$100	8.0%
517	1420	0	1H	2	1,520	1,520	\$0	0.0%
518	1420	0	1I	1	1,225	1,325	\$100	8.2%
519	1420	0	2A	2	1,665	1,665	\$0	0.0%
520	1420	0	2B	2	1,600	1,600	\$0	0.0%
521	1420	0	2C	1	1,255	1,355	\$100	8.0%
522	1420	0	2D	1	1,255	1,355	\$100	8.0%
523	1420	0	2E	1	1,255	1,355	\$100	8.0%
524	1420	0	2F	1	1,225	1,325	\$100	8.2%
525	1420	0	2G	1	1,255	1,355	\$100	8.0%
526	1420	0	2H	2	1,550	1,550	\$0	0.0%

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527	1420	0	2I	2	1,550	1,550	\$0	0.0%
528	1420	0	3A	2	1,665	1,665	\$0	0.0%
529	1420	0	3B	2	1,600	1,600	\$0	0.0%
530	1420	0	3C	1	1,255	1,355	\$100	8.0%
531	1420	0	3D	1	1,255	1,355	\$100	8.0%
532	1420	0	3E	1	1,255	1,355	\$100	8.0%
533	1420	0	3F	1	1,225	1,325	\$100	8.2%
534	1420	0	3G	1	1,255	1,355	\$100	8.0%
535	1420	0	3H	2	1,550	1,550	\$0	0.0%
536	1420	0	3I	2	1,550	1,550	\$0	0.0%
537	1506	0	1	0.5	1,110	1,210	\$100	9.0%
538	1506	0	2	1	1,255	1,355	\$100	8.0%
539	1506	0	3	1	1,370	1,470	\$100	7.3%
540	1506	0	4	0.5	1,110	1,210	\$100	9.0%
541	1506	0	5	1	1,255	1,355	\$100	8.0%
542	1506	0	6	1	1,255	1,355	\$100	8.0%
543	1510	0	1	0.5	955	1,055	\$100	10.5%
544	1510	0	2	0.5	955	1,055	\$100	10.5%
545	1510	0	3	0.5	955	1,055	\$100	10.5%
546	1510	0	4	0.5	955	1,055	\$100	10.5%
547	1510	0	5	0.5	980	1,080	\$100	10.2%
548	1510	0	6	0.5	955	1,055	\$100	10.5%
549	1510	0	7	0.5	955	1,055	\$100	10.5%

550	1510	0	8	0.5	955	1,055	\$100	10.5%
551	1510	0	9	1	1,345	1,405	\$60	4.5%
552	1510	0	10	1	1,395	1,455	\$60	4.3%
553	1515	0	1	0.5	1,170	1,270	\$100	8.5%
554	1515	0	2	0.5	1,270	1,370	\$100	7.9%
555	1515	0	3	0.5	1,150	1,250	\$100	8.7%
556	1515	0	4	0.5	1,150	1,250	\$100	8.7%
557	1515	0	5	0.5	1,150	1,250	\$100	8.7%
558	1515	0	6	0.5	1,150	1,250	\$100	8.7%
559	1515	0	7	0.5	1,150	1,250	\$100	8.7%
560	1515	0	8	0.5	1,150	1,250	\$100	8.7%
561	1515	0	9	0.5	1,180	1,280	\$100	8.5%
562	1515	0	10	0.5	1,150	1,250	\$100	8.7%
563	1515	0	11	0.5	1,200	1,300	\$100	8.3%
564	1515	0	12	0.5	1,170	1,270	\$100	8.5%
565	1515	0	14	0.5	1,150	1,250	\$100	8.7%
566	1515	0	15	0.5	1,150	1,250	\$100	8.7%
567	1515	0	16	0.5	1,150	1,250	\$100	8.7%
568	1515	0	17	0.5	1,150	1,250	\$100	8.7%
569	1515	0	18	0.5	1,150	1,250	\$100	8.7%
570	1515	0	19	0.5	1,150	1,250	\$100	8.7%
571	1515	0	20	0.5	1,150	1,250	\$100	8.7%
572	1515	0	21	0.5	1,150	1,250	\$100	8.7%

573	1625	0	101	1	1,270	1,370	\$100	7.9%
574	1625	0	102	1	1,270	1,370	\$100	7.9%
575	1625	0	103	0.5	1,080	1,180	\$100	9.3%
576	1625	0	104	0.5	1,080	1,180	\$100	9.3%
577	1625	0	105	0.5	1,080	1,180	\$100	9.3%
578	1625	0	106	0.5	1,080	1,180	\$100	9.3%
579	1625	0	107	0.5	1,080	1,180	\$100	9.3%
580	1625	0	108	0.5	1,080	1,180	\$100	9.3%
581	1625	0	109	1	1,230	1,330	\$100	8.1%
582	1625	0	110	0.5	1,105	1,205	\$100	9.0%
583	1625	0	201	1	1,270	1,370	\$100	7.9%
584	1625	0	202	1	1,270	1,370	\$100	7.9%
585	1625	0	203	0.5	1,080	1,180	\$100	9.3%
586	1625	0	204	0.5	1,080	1,180	\$100	9.3%
587	1625	0	205	0.5	1,080	1,180	\$100	9.3%
588	1625	0	206	0.5	1,080	1,180	\$100	9.3%
589	1625	0	207	0.5	1,080	1,180	\$100	9.3%
590	1625	0	208	0.5	1,080	1,180	\$100	9.3%
591	1625	0	209	1	1,230	1,330	\$100	8.1%
592	1625	0	210	1	1,230	1,330	\$100	8.1%
593	1201	Р	1	1	1,180	1,280	\$100	8.5%
594	1201	Р	2	1	1,180	1,280	\$100	8.5%
595	1201	Р	3	1	1,130	1,230	\$100	8.8%

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596	1201	Р	4	1	1,130	1,230	\$100	8.8%
597	1201	Р	5	1	1,180	1,280	\$100	8.5%
598	1201	Р	6	1	1,180	1,280	\$100	8.5%
599	1201	Р	7	1	1,130	1,230	\$100	8.8%
600	1201	Р	8	1	1,130	1,230	\$100	8.8%
601	1209	Р	1	1	1,225	1,325	\$100	8.2%
602	1209	Р	2	1	1,175	1,275	\$100	8.5%
603	1209	Р	3	1	1,175	1,275	\$100	8.5%
604	1209	Р	4	2	1,500	1,500	\$0	0.0%
605	1209	Р	5	1	1,175	1,275	\$100	8.5%
606	1209	Р	6	1	1,175	1,275	\$100	8.5%
607	1209	Р	7	1	1,175	1,275	\$100	8.5%
608	1209	Р	8	1	1,175	1,275	\$100	8.5%
609	1209	Р	9	1	1,175	1,275	\$100	8.5%
610	1209	Р	10	1	1,175	1,275	\$100	8.5%
611	1209	Р	11	1	1,175	1,275	\$100	8.5%
612	1214	Р	1	0.5	1,145	1,245	\$100	8.7%
613	1214	Р	2	0.5	1,145	1,245	\$100	8.7%
614	1214	Р	3	0.5	1,145	1,245	\$100	8.7%
615	1214	Р	4	0.5	1,145	1,245	\$100	8.7%
616	1214	Р	5	1	1,615	1,715	\$100	6.2%
617	1214	Р	6	1	1,715	1,815	\$100	5.8%
618	1215	Р	1	3	2,110	2,310	\$200	9.5%

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619	1215	Р	2	1	1,180	1,280	\$100	8.5%
620	1215	Р	3	1	1,180	1,280	\$100	8.5%
621	1215	Р	4	2	1,490	1,490	\$0	0.0%
622	1215	Р	5	1	1,180	1,280	\$100	8.5%
623	1215	Р	6	1	1,180	1,280	\$100	8.5%
624	1215	Р	7	1	1,180	1,280	\$100	8.5%
625	1215	Р	8	0.5	1,035	1,135	\$100	9.7%
626	1215	Р	9	0.5	1,035	1,135	\$100	9.7%
627	1215	Р	10	0.5	1,035	1,135	\$100	9.7%
628	1215	Р	11	0.5	1,035	1,135	\$100	9.7%
629	1215	Р	12	0.5	1,035	1,135	\$100	9.7%
630	1216	Р	1216	1	1,540	1,590	\$50	3.2%
631	1218	Р	1218	1	1,550	1,490	-\$60	-3.9%
632	1220	Р	1	1	1,175	1,275	\$100	8.5%
633	1220	Р	2	1	1,175	1,275	\$100	8.5%
634	1220	Р	3	0.5	1,035	1,135	\$100	9.7%
635	1220	Р	4	1	1,175	1,275	\$100	8.5%
636	1220	Р	5	1	1,175	1,275	\$100	8.5%
637	1220	Р	6	1	1,175	1,275	\$100	8.5%
638	1220	Р	7	1	1,175	1,275	\$100	8.5%
639	1220	Р	8	1	1,175	1,275	\$100	8.5%
640	1220	Р	9	1	1,175	1,275	\$100	8.5%
641	1220	Р	10	0.5	1,035	1,135	\$100	9.7%

642	1220	Р	11	2	2.400	2 500	¢100	4.00/
642	1220	P	11	3	2,490	2,590	\$100	4.0%
643	1326	Р	1	2	1,465	1,465	\$0	0.0%
644	1326	Р	2	1	1,180	1,280	\$100	8.5%
645	1326	Р	3	1	1,180	1,280	\$100	8.5%
646	1326	Р	4	1	1,180	1,280	\$100	8.5%
647	1326	Р	5	1	1,180	1,280	\$100	8.5%
648	1326	Р	6	0.5	1,040	1,140	\$100	9.6%
649	1326	Р	7	2	1,465	1,465	\$0	0.0%
650	1326	Р	8	1	1,180	1,280	\$100	8.5%
651	1326	Р	9	1	1,180	1,280	\$100	8.5%
652	1326	Р	10	1	1,180	1,280	\$100	8.5%
653	1326	Р	11	1	1,180	1,280	\$100	8.5%
654	1326	Р	12	1	1,180	1,280	\$100	8.5%
655	1330	Р	1	0.5	1,175	1,275	\$100	8.5%
656	1330	Р	2	1	1,530	1,580	\$50	3.3%
657	1330	Р	3	0.5	1,215	1,315	\$100	8.2%
658	1330	Р	4	1	1,710	1,710	\$0	0.0%
659	1424	Р	1	0.5	1,145	1,245	\$100	8.7%
660	1424	Р	2	0.5	1,145	1,245	\$100	8.7%
661	1424	Р	3	0.5	1,080	1,180	\$100	9.3%
662	1424	Р	4	0.5	1,120	1,220	\$100	8.9%
663	1424	Р	5	0.5	1,120	1,220	\$100	8.9%
664	1424	Р	6	0.5	1,055	1,155	\$100	9.5%

665	1424	Р	7	0.5	1,145	1,245	\$100	8.7%
666	1424	Р	8	0.5	1,145	1,245	\$100	8.7%
667	1424	Р	9	0.5	1,110	1,210	\$100	9.0%
668	1424	Р	10	0.5	1,120	1,220	\$100	8.9%
669	1424	Р	11	0.5	1,120	1,220	\$100	8.9%
670	1424	Р	12	0.5	1,055	1,155	\$100	9.5%
671	1623	Р	1	1	1,205	1,305	\$100	8.3%
672	1623	Р	2	1	1,205	1,305	\$100	8.3%
673	1623	Р	3	1	1,205	1,305	\$100	8.3%
674	1623	Р	4	1	1,205	1,305	\$100	8.3%
675	1623	Р	5	1	1,205	1,305	\$100	8.3%
676	1623	Р	6	1	1,205	1,305	\$100	8.3%
677	1623	Р	7	1	1,205	1,305	\$100	8.3%
678	1623	Р	8	1	1,205	1,305	\$100	8.3%
679	1623	Р	9	1	1,205	1,305	\$100	8.3%
680	1623	Р	10	1	1,205	1,305	\$100	8.3%
681	1623	Р	11	1	1,205	1,305	\$100	8.3%
682	1623	Р	12	2	1,510	1,510	\$0	0.0%
683	1615-17	Р	1	1	1,190	1,290	\$100	8.4%
684	1615-17	Р	2	1	1,190	1,290	\$100	8.4%
685	1615-17	Р	3	1	1,190	1,290	\$100	8.4%
686	1615-17	Р	4	1	1,190	1,290	\$100	8.4%
687	1615-17	Р	5	1	1,290	1,390	\$100	7.8%

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688	1615-17	Р	6	1	1,190	1,290	\$100	8.4%
689	1615-17	Р	7	1	1,190	1,290	\$100	8.4%
690	1615-17	Р	8	1	1,190	1,290	\$100	8.4%
691	1615-17	Р	9	1	1,190	1,290	\$100	8.4%
692	1615-17	Р	10	1	1,190	1,290	\$100	8.4%
693	1615-17	Р	11	1	1,190	1,290	\$100	8.4%
694	1615-17	Р	12	1	1,190	1,290	\$100	8.4%
695	1615-17	Р	14	1	1,190	1,290	\$100	8.4%
696	1615-17	Р	15	1	1,190	1,290	\$100	8.4%
697	1615-17	Р	16	1	1,190	1,290	\$100	8.4%
698	1615-17	Р	17	1	1,190	1,290	\$100	8.4%
699	1615-17	Р	18	1	1,190	1,290	\$100	8.4%
700	1615-17	Р	19	1	1,190	1,290	\$100	8.4%
701	1615-17	Р	20	1	1,190	1,290	\$100	8.4%
702	1615-17	Р	21	2	1,495	1,495	\$0	0.0%
703	1321	Q	1	1	1,800	1,800	\$0	0.0%
704	1321	Q	2	1	1,650	1,700	\$50	3.0%
705	1321	Q	3	1	1,230	1,330	\$100	8.1%
706	1321	Q	4	1	1,230	1,330	\$100	8.1%
707	1321	Q	5	1	1,230	1,330	\$100	8.1%
708	1321	Q	6	1	1,230	1,330	\$100	8.1%
709	1619	Q	1	1	1,205	1,305	\$100	8.3%
710	1619	Q	2	0	625	656	\$31	5.0%

744	1610	0		_	625	656	434	F 00/
711	1619	Q	3	0	625	656	\$31	5.0%
712	1619	Q	4	0	625	656	\$31	5.0%
713	1619	Q	5	0	625	656	\$31	5.0%
714	1619	Q	6	0	625	656	\$31	5.0%
715	1619	Q	7	0	625	656	\$31	5.0%
716	1619	Q	8	0	625	656	\$31	5.0%
717	1619	Q	9	0	625	656	\$31	5.0%
718	1619	Q	10	0	625	656	\$31	5.0%
719	1619	Q	11	0	625	656	\$31	5.0%
720	1619	Q	12	0	625	656	\$31	5.0%
721	1619	Q	14	0	625	656	\$31	5.0%
722	1619	Q	15	0	625	656	\$31	5.0%
723	1619	Q	16	0	625	656	\$31	5.0%
724	1619	Q	17	0	625	656	\$31	5.0%
725	1001-1035	Q	1001-1	2	1,425	1,425	\$0	0.0%
726	1001-1035	Q	1001-2	2	1,425	1,425	\$0	0.0%
727	1001-1035	Q	1003-1	2	1,425	1,425	\$0	0.0%
728	1001-1035	Q	1003-2	3	1,665	1,965	\$300	18.0%
729	1001-1035	Q	1003-3	3	1,665	2,215	\$550	33.0%
730	1001-1035	Q	1005-2	2	1,425	1,425	\$0	0.0%
731	1001-1035	Q	1005-3	2	1,675	1,675	\$0	0.0%
732	1001-1035	Q	1007-1	3	1,665	1,965	\$300	18.0%
733	1001-1035	Q	1007-2	2	1,425	1,425	\$0	0.0%

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734	1001-1035	Q	1007-3	2	1,425	1,675	\$250	17.5%
735	1001-1035	Q	1009-2	3	1,665	1,965	\$300	18.0%
736	1001-1035	Q	1009-3	3	1,665	1,965	\$300	18.0%
737	1001-1035	Q	1011-2	2	1,425	1,425	\$0	0.0%
738	1001-1035	Q	1025-2	2	1,425	1,425	\$0	0.0%
739	1001-1035	Q	1027-1	3	1,665	2,215	\$550	33.0%
740	1001-1035	Q	1027-2	3	1,665	2,215	\$550	33.0%
741	1001-1035	Q	1027-3	3	1,665	2,215	\$550	33.0%
742	1001-1035	Q	1029-1	2	1,425	1,425	\$0	0.0%
743	1001-1035	Q	1029-2	2	1,425	1,425	\$0	0.0%
744	1001-1035	Q	1029-3	2	1,425	1,425	\$0	0.0%
745	1001-1035	Q	1031-1	2	1,425	1,425	\$0	0.0%
746	1001-1035	Q	1031-2	2	1,425	1,425	\$0	0.0%
747	1001-1035	Q	1031-3	2	1,425	1,425	\$0	0.0%
748	1001-1035	Q	1033-2	3	1,665	1,965	\$300	18.0%
749	1001-1035	Q	1033-3	3	1,665	1,965	\$300	18.0%
750	1001-1035	Q	1035-2	2	1,425	1,425	\$0	0.0%
751	1506-17	SSC-17th	1506	3	2,065	2,265	\$200	9.7%
752	1508-17	SSC-17th	1508	1	1,495	1,595	\$100	6.7%
753	1510-17	SSC-17th	1510	1	1,495	1,595	\$100	6.7%
754	1512-17	SSC-17th	1512	2	1,865	1,865	\$0	0.0%
755	1514-17	SSC-17th	1514	2	1,865	1,865	\$0	0.0%
756	1516-17	SSC-17th	1516	2	1,865	1,865	\$0	0.0%

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757	1518-17	SSC-17th	1518	2	1,975	1,975	\$0	0.0%
758	1520-17	SSC-17th	1520	1	1,605	1,705	\$100	6.2%
759	1522-17	SSC-17th	1522	1	1,495	1,595	\$100	6.7%
760	1524-17	SSC-17th	1	1	1,840	1,940	\$100	5.4%
761	1524-17	SSC-17th	2	1	1,815	1,915	\$100	5.5%
762	1524-17	SSC-17th	3	2	1,945	1,945	\$0	0.0%
763	1614-O	SSC-O	1	2	1,795	1,795	\$0	0.0%
764	1614-0	SSC-O	2	2	1,795	1,795	\$0	0.0%
765	1614-0	SSC-O	3	2	1,795	1,795	\$0	0.0%
766	1614-O	SSC-O	4	2	1,795	1,795	\$0	0.0%
767	1614-O	SSC-O	5	2	1,795	1,795	\$0	0.0%
768	1614-O	SSC-O	6	2	1,795	1,795	\$0	0.0%
769	1616-O	SSC-O	1616	2	1,865	1,865	\$0	0.0%
770	1618-O	SSC-O	1618	2	1,865	1,865	\$0	0.0%
771	1620-O	SSC-O	1620	2	1,865	1,865	\$0	0.0%
772	1622-O	SSC-O	1622	3	2,065	2,265	\$200	9.7%
773	1630-O	SSC-O	1630	2	1,865	1,865	\$0	0.0%
774	1632-O	SSC-O	1632	3	2,065	2,265	\$200	9.7%
775	1634-O	SSC-O	1634	3	2,065	2,265	\$200	9.7%
776	1636-O	SSC-O	1636	3	2,065	2,265	\$200	9.7%
777	1638-O	SSC-O	1638	2	1,865	1,865	\$0	0.0%
778	1640-O	SSC-O	1640	3	2,065	2,265	\$200	9.7%
779	1631-P	SSC-P	1631	1	2,205	2,305	\$100	4.5%

Attachment 1 FY 23-24 Proposed Market Rent Schedule

Avg: \$1,334 \$1,414 \$80 6.0%

FY 23-24

Exceptions to Across-the-Board Base Rent Increases by Unit Size (\$31 Rooms; \$100 Studios & 1 bedrooms; no base rent increase to 2-bedrooms; \$200 3-bedrooms)

Market rents are proposed to increase this year by \$80 per unit (6.0%). The new average rent across all unit types is proposed to be \$1,414. Staff started with a \$100 "across-the-board" increase to the base rents for studios and 1-bedrooms; no increase to the 2-bedroom base rents and \$200 to the 3-bedroom base rents, then charged more or less for specific units to keep those units competitive in the downtown rental market or to reflect improvements made to all units within a unit class, necessitating a change to the base rent. Changes to the feature rents reflect renovations in specific units, adjustments to the market value of unit features, or removal of the feature altogether (and the value of the feature added to the base rents).

Rooms: \$31 / 5% across-the-board Base Rent increase to all units. No change to any Feature Rents. Average rent: \$656.

Studios: \$100 / 6.9% across-the-board Base Rent increase to all 238 studio units. No changes to any feature rents. Average Rent: \$1,258. *57 studio units at Sonrisa reflect a "\$0" change, since those units were just added this year.

One-Bedrooms: Started with \$100 across-the-board Base Rent increase, and ended with an average base rent adjustment of \$97 per unit. Overall adjustment to 1-bedroom rents of 7.7%, including the changes to the feature rents noted below. Average Rent: \$1,360. Base Rent adjustments range from \$0 to +\$150, with two Feature Rent adjustments of minus \$150 and minus \$110. Net rent changes range from minus -\$60 to +\$120.

Base Rent Adjustments for 1-bedrooms, greater or less than \$100:

• No change:

o 1317 15th, #A 1-bedroom

o 1325 15th, #408 1-bedroom townhouse

o 1330 P, #4 1-bedroom

• \$50 Increase:

o 1216-1218 P 1-bedroom duplex

o 1501 15th Street 1-bedrooms (#2, #10, #12, #20)

1330 O, #A1-bedroom1330 P, #21-bedroom

o 1321 Q, #2 1-bedroom duplex

• \$55 Increase:

o 1412-1/2, #204 1-bedroom

• \$60 Increase:

o 1510 O, #9 and #10 1-bedroom duplex

• \$110 Increase:

o 1421 15th #201-#212, all 2nd floor 1-bedroom units

• \$120 Increase:

o 1421 15th #301-#312, all 3rd floor 1-bedroom units

• \$150 Increase:

1321 Q, #1
 1-bedroom duplex (applied an extra \$50 to this apartment to reflect renovations in the apartment that

warranted a higher rental charge)

Feature Rent Adjustments for 1-bedrooms:

- 1321 Q #1: -\$150. Removed \$150 "Full Rehab/LVP" Feature. Added \$150 to the Base Rent. Net rent change: \$0.
- 1218 P St: -\$110. Removed \$110 "Revised Floorplan" Feature. Added \$50 to the Base Rent to reflect the value of this unit. Net rent change: -\$60.
- 1321 Q, #2: Note: New improvements to this unit include refinishing the hardwood flooring, updating the kitchen with new cabinets and counters, and updating the bathroom fixtures. (Added \$50 to the Base Rent to capture the value of these improvements this FY. Net rent change: +\$50.)

Two-Bedrooms: No increase to base rent. Overall adjustment to the 2-bedroom rents of 0.2%, including the changes to the feature rents. Average Rent: \$1,899 (\$1,785 without the Dean units). Feature Rent adjustments ranging from minus -\$100 to +\$200.

Feature Adjustments for 2-bedrooms:

- 1400 N #10: -\$100. Removed +\$100 "Rehab" Feature. The value of the rehab in this unit is captured in other feature charges and the base rent. No change to the Base Rent. Net rent change: -\$100.
- 1400 N #1 & #9: +\$100. Removed \$100 "Partial kitchen Rehab" Feature; Added \$200 "Full kitchen rehab/DW" Feature. No change to the Base Rent. Net rent change: +\$100.
- 1400 N #5: +\$200: Added \$200 "Full Kitchen Rehab/DW" Feature. No change to the Base Rent. Net rent change: +\$200.
- 1007-3 Q: +\$250. Added \$250 "Major Rehab" Feature (new counters, cabinets, appliances, updated bathroom). Added \$200 to the Base Rent. Net rent change: \$450

Three-Bedrooms: Started with an across-the-Board Base Rent increase of \$150, and ended with an average adjustment of \$247 per unit. Overall increase of 16% per unit, including the feature rent adjustments. Average Rent: \$2,014 (\$1,905 without the Dean units). Base Rent adjustments range from +\$100 to +\$300, with Feature Rent adjustments ranging from minus -\$100 to +\$200. Net rent changes range from +\$100 to +\$550.

Base Rent Changes for 3-bedrooms, greater or less than \$200:

• \$100 increase:

o \$1220 P, #11 3-bedroom

• \$300 increase:

Somerset
 All 3-bedrooms

Feature rent adjustments for 3-bedrooms:

• 1003-3; 1027-1, 1027-2, 1027-3: +\$250. Added \$250 "Major Rehab" Feature (new counters, cabinets, appliances, updated bathroom). Added \$300 to the Base Rent. Net rent change: \$550.

					Attachme	ent 3 - FY 2	23-24 SACF	RAMENTO	RENT SURVE	Y DATA SU	MMARY				
								May-23							
	e downtov ctor marke unit size.												Difference	Proposed	Difference
COMPS	CADA	Comp #1	Comp #2	Comp #3	Comp #4	Comp #5	Comp #6	Comp #7	Comp #8	Comp #9	Comp #10	Average	CADA	CADA	CADA
PROPERTY or Mgt Co.	CADA current Average rents/ size	Sac Property Mgt. Svcs., Inc.	Vintage Properties	Key renter Property Mgt.	MYND Mgt.	Nielsen Property Mgt.	Titan Property Mgt.	North Coast United	Brittain Commercial	•	Governor's Square	•	CADA % above or below the comp avg.	CADA proposed Average rents FY23-24	CADA adj % above or below the comp avg.
STUDIO	1148	N/A	N/A	N/A	1350	1195	N/A	1225	1437	1395	1552	1359	-16%	1258	-7%
1 Bed	1262	1425	1472	1425	1720	1522	N/A	1522	1775	1595	1807	1584.78	-20%	1360	-14%
2 Bed w/o	1783	1700	1872	1600	1900	1895	1350	1600	1695	1745	1950	1730.7	3%	1785	3%
3 Bed	1874	N/A	N/A	N/A	3300	N/A	N/A	N/A	2400	2275	2800	2693.75	-30%	2174	-19%

NEW HOUSING DEVELOPED BY CADA SINCE 1978

	LVV 1100			PED BY		ICL 19	70	
PROJECT	Site	Extremely Low (30)/(40)	Very Low (50)	Low/ Other Low (60/80)	Moderate (110)	Market	Total No. of Units	Completed
Elmwood: 1601 16th St.	N/A			, ,		21	21	1981
Elmwood: 1601 16th St.	N/A					-21	-21	Removed 2013
Rooming House: 1619 Q St. *	9A					16	16	1982
Saratoga Townhomes 900 Q St.	4-B					36	36	1983
Somerset Parkside Apts* 1001-35 Q St.	RS-2	10		16			26	1984
Somerset Parkside Condos 1001-35 Q St.	RS-2					75	75	1984
Delta Victorians 1616-26 14th St.	7D					8	8	1984
Admail Express 1501-12 14th St.	16A			3		4	7	1984
Biele Place: 1421 15th St.*	6B		23	11		1	35	1984
17th St. Commons*	5/8B		6	6		17	29	1984
Palm Mansion: 1330 P St. *	7C					4	4	1985
Stanford Park: 1515-23 P St.	15B/19C					50	50	1986
Greentree Commons* 1400-04 O Sreet	15A					17	17	1988
Brannan Court: 1500 N St. *	6A					40	40	1988
Wiese 17th/O Sts. 1631 O Street	8B					3	3	1988
Wiese Townhomes 1612 14th Street	7D					3	3	1993
The Terraces at Cap. Park 1615 O Street	8C		60				60	1994
Governor's Terrace 1519 14th Street	15C					44	44	1997
The Inn Off Capitol Park 1530 N Street	N/A					38	38	2000
Fremont Building 1501 16th Street	5A			11		58	69	2001
1500 Q Street	N/A		2		2	2	6	2001
17th and N Streets	8E					18	18	2001
1321 Q Street (orig. 1201 Q St.)						4	4	2001
1326 P Street (orig. 1223 Q St.)						12	12	2001
Capitol Park Homes 12th-14th, P-Q Sts.	18A/7A			9	4	51	64	2003
Fremont Mews 15th and Q Sts.	13		24	24		71	119	2005
Fremont/Wilshire 16th & P Streets			12			20	32	2008
Legado de Ravel						84	84	2014
Duplex	9В					2	2	2014
Warehouse Artist Lofts		9	53	24		30	116	2015
16Powerhouse						50	50	2015
The Eviva						118	118	2016
Sonrisa 1322 O St.		22	28	7		1	58	2022
Total		41	208	111	6	877	1243	

Attachment 6

RESOLUTION NO. 23 – 24

Adopted by the Capitol Area Development Authority

June 30, 2023

RESOLUTION APPROVING THE NOT-TO-EXCEED MARKET-RATE APARTMENT RENT SCHEDULE AND RENT INCREASE/LEASE METHODOLOGY FOR CONTINUING MARKET-RATE RESIDENTS IN FISCAL YEAR 2023-2024

WHEREAS, Government Code 8193 sets forth requirements with regard to the establishment of market-rate rents for the apartments that are leased by the Authority from the Department of General Services; and

WHEREAS, at the June 30, 2023 meeting of the Board of Directors, staff presented and recommended approval of the FY 2023-2024 Market-rate Rent Schedule for these apartments to be in effect for Fiscal Year 2023-24; and

WHEREAS, at the June 30, 2023 meeting of the Board of Directors, staff further recommended a continuing market-rate residents' rent increase/lease methodology for Fiscal Year 2023-2024; and

WHEREAS, these staff recommendations are consistent with the requirements of Government Code 8193.

BE IT THEREFORE RESOLVED BY THE BOARD OF DIRECTORS, that the not-to exceed market-rate apartment rent schedule and the continuing market-rate residents rent increase/lease methodology presented in the staff report at the June 30, 2023, meeting are hereby approved.

	Ann Bailey, Chair
ATTEST:	
Tara Gandara	
Secretary to the Board of Directors	